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Kerala Co-operative Milk Marketing Federation Limited Milma Bhavan, Pattom Palace (PO), Thiruvananthapuram – 695 004, Kerala Ph: 0471 – 2786406,428 www.milma.com; E-mail: hr@milma.com

TENDER REF No: PER:189/84/E/2025-26

TENDER DOCUMENT FOR GROUP MEDICLAIM POLICY FOR EMPLOYEES (2025-2026)



BID FORM

1	Registered name of bidder	
2	Address	Office Address:
3	Telephone	Land Phone : Mobile : E mail : Fax :



Kerala Co-operative Milk Marketing Federation Limited

Milma Bhavan, Pattom Palace (PO), Thiruvananthapuram – 695 004, Kerala Ph: 0471 – 2786406,428, www.milma.com; E-mail: hr@milma.com

E-TENDER NOTICE

Kerala Co-operative Milk Marketing Federation Limited (KCMMF Ltd) invite competitive offers for the Group Mediclaim policy for **employees** of Kerala Co-operative Milk Marketing Federation Limited, through Public Sector Insurance Companies/Public sector Banks and their subsidiaries through their Regional Office or Divisional Office in the State of Kerala either directly or through Insurance Brokers having their Registered Office in the State of Kerala for a period of one year with effect from 02.07.2025 as per the terms and conditions attached with this notification. Interested eligible Bidders may obtain further information from the Head Office of the Kerala Co-operative Milk Marketing Federation Ltd, Pattom Palace (PO), Thiruvananthapuram.

a.	Tender Reference No	: PER:189/84/E/2025-26
b.	Cost of tender form	: Rs.1,000.00 + 18% GST
с.	Documents publish date	: 02.05.2025, 16:00 hrs
d.	Bid submission closing date	: 17.05.2025, 16:00 hrs.
e.	Technical Bid opening date	: 19.05.2025, 16:00 hrs.
f.	Bid validity	: 90 days
g.	Tender Document	: can be downloaded from
		www.etenders.kerala.gov.in

Trivandrum 02.05.2025

(Sd/-)

MANAGING DIRECTOR

TERMS AND CONDITIONS FOR RENEWAL OF GROUP MEDICLAIM POLICY

The Group Mediclaim Policy for the employees of Kerala Co-operative Milk Marketing Federation Ltd (KCMMF Ltd), is due for renewal on 00:00 Hrs 02.07.2025, which covers benefits such as Personal Accident, Educational Benefits, Maternity Benefits, O.P Treatment Benefits, Hospitalization Cover, Critical Illness Care etc. The details of the benefits under the policy, which we would propose for the ensuing year, are given below for your ready reference.

Α.	All Pre existing diseases and pandemic disease including Covid -19 shall be covered. All pre-existing diseases / conditions exclusion shall be waived for all, no exclusion of diseases, no exclusions/limit for pre-existing diseases					
В.	DETAI	L S OF r of p	THE INSURAN	CE SCHEME	s are tentative and may inc	rease or
		SI. No.	Particulars		No. of Persons to be Insured (Approximate)	}
		1.	Serving Employ	ees	157	
		2.	Serving Employ (including depe		620	
C.	are not	cove		SI Scheme and	F Ltd including Board Memb d their dependents, shall be	
D.	employ and ab coverag regular prove t Female coverag Employ Physica limit sh Parents employ be cont	ee and ove, je. Ma stude chat t childi je if ee , S Ily an all als and ees at inued	d upto three child Married children ale children aborents shall be elig hey are regular ren above 21 ye they are unmar pouse + 3 deper d mentally chall o be eligible for o Inlaws (1+1) (u their cost. Pare	dren. Children and employe ve 21 years a gible for cover students of ars and upto 2 ried and uner ident children enged children coverage. pto the age as nts who are ali	e shall include the spouse who have completed 21 yea d children shall not be eli- and upto 26 years of age age on production of docur recognized educational inst 26 years of age shall be eli- nployed.A family unit may + 2 Parents. n who fall outside the speci- s per latest regulations of 1 ready included in previous p ts and In laws shall also be	rs of age gible for who are nents to citutions. gible for contain fied age (RDA) of olicy will
E.			dent Cover	 Death and Accident 1 Temporary 	per employee Permanent Total Disability 0 lakhs Total Disability Due to npensation) Rs 5000 per we	Accident
F.	childrer	n (In c	enefits to ase of Accident employee)	UptoRs. 20,00		

G.	Maternity Benefits	UptoRs.30,000/- for normal delivery. Upto Rs.60,000/- for caesarian delivery – cover limited to 2 delivery. Rs 50,000 additional for new born baby to be processed in mothers ID till 90 days (The insurance coverage for new born baby will be from the 91 st day subject to submission of birth certificate)
Н.	Outpatient treatment benefit	Rs. 20,000/- per employee family on floater basis should be provided outside sum assured.
I.	Sum Insured Hospitalization Cover	Rs. 4.5 lakhs per employee including dependents, parents/inlaws (if covered on additional cost) on floater basis. Maximum number of persons covered will be 1 (employee) + 4 (dependents) + 2 (parents/inlaws) in the case of existing employees.
		Hospitalization benefit shall be available at all Allopathic, Homeopathic and Ayurvedic hospitals in the Government Sector and in the Private Sector as per the latest regulations of IRDA. Ayurvedic hospitals including Kottakkal Aryavaidya Shaala limited to Rs 25,000/- per family.
		All regulations as per the latest IRDA amendments in this regard shall also be a part of this policy.
		Maximum eligibility for room rent and nursing charge put together will be (a) Room, Boarding & Nursing expenses per day shall be 1.5 % of the Sum Assured (b) I.C.U. expenses –The ceiling per day shall be 3% of the Sum Assured.
		 Day care – All Day care procedures Pre Hospitalization – 30 days unlimited Post Hospitalization – 60 days unlimited Parents/inlaws (1+1) on additional payment.
J.	Cover for Dental Treatment	Dental treatment arising from disease or injury or accidents shall be eligible for coverage
к.	The cashless benefit for hospitalization	The cashless benefit for hospitalization cover will be provided in approved network hospitals through a TPA of repute, whose name and address will be informed to the concerned head offices of KCMMF Ltd, along with acceptance letter. This facility shall be applicable to all the members covered under this policy.
		If cashless facility is not available for

		hospitalization the option for reimbursement of claims shall also be provided and the process of settlement shall also be done without delay.
L.	Buffer coverage for medical emergencies/critical illness	Rs.75.00 lakh will be provided for the entire group of insured employees and their dependents (including parents & In laws) who have exhausted the sum insured under the Hospital cover due to unforeseen medical emergencies/critical illness.
		The individual members limit will be Rs.2.00 lakh per member.
		Personal Accident cases also to be included along with the other Critical Illnesses already covered in previous policy.
		This cover will only come into effect after the exhaustion of the Rs.4.5 lakh cover available under the policy.
М.	General Terms and conditions related	Conditional tenders will not be accepted and are liable for rejection.
		Bidders who meet the specified minimum qualifying criteria shall be eligible.
		Even though the Bidders meet the above criteria, they are subject to be disqualified if they have:
		Made misleading or false representations in the forms, statements and attachments submitted in proof of the qualification requirements; and/or
		Record of poor performance such as abandoning the works, not properly completed the contract, inordinate delays in completion, litigation history, or financial failures etc.
N.	Modern Treatment methods & Advancement In Technologies (Sum Assured limits)	 i. Uterine Artery Embolization & High Intensity Focussed Ultrasound (HIFU) Up to 20% of S.I, subject to a maximum of Rs. 2 Lakhs per policy period. ii. Balloon Sinuplasty Up to 20% of S.I subject to a max of Rs. 2 Lakhs per policy period. iii. Deep Brain Stimulation Up to 50% of S.I subject to max of Rs.5 lakhs per policy period. iv. Oral Chemotherapy/Cyber Knife therapy
		Up to 10% of S.I subject to a max of Rs. 1

		Lakh per policy period.
		 v. Immunotherapy - Monoclonal Antibody to be given as injection Upto 25% of S.I subject to a max of Rs. 2 Lacs per policy period.
		vi. Intra vitreal Injections Up to 10% of S.I subject to a max of Rs.75,000/- per policy period.
		vii. Robotic Surgeries Up to 50% of S.I subject to Max of Rs.5 Lakhs.
		viii. Stereotactic Radio Surgeries Up to 50%
		of Sum Insured subject to Max Rs.3 Lakhs. ix. Bronchial Thermoplasty Up to 50% of S.I subject to a max of Rs.2.5 Lakhs per policy period.
		x. Vaporisation of the Prostate (Green laser treatment or holmium laser treatment) Up to 50% of S.I subject to a max of Rs.2.5 Lakhs per policy period.
		xi. Intra Operative Neuro Monitoring
		(IONM) Upto 10% of S.I subject to max of Rs.50,000/-per policy period.
		xii. Stem Cell Therapy : Hematopoietic stem cells for bone marrow transplant for haematological conditions to be covered Up to 50% of S.I subject to Max of Rs. 2.5 Lakhs.
0.	The following treatments are also to be covered:	 a. Hormonal Therapies. b. D&C (Both Therapeutic &Diagnostic). c. Anti-Rabies Vaccinations with
		Immunoglobulin's. d. Vaccinations for Comorbid conditions like COPD etc.
		e. Psychiatric Ailments to be capped at Rs. 100,000/-
		f. Broncho Scopy.
		g. Merena insertion.
		h. Yag Laseri. Any biopsy for diagnostic and therapeutic
		purpose. j. All cancer related treatment, chemotherapy drugs/injections including
		immunotherapy. k. Biological treatments/medicines for rheumatoid arthritis/Dermatology

		 conditions. l. Circumcision without restriction m. Newly approved therapies recognized by DGCA. n. Holep including equipment and machine charges. o. Cystoscopy p. Intra articular visco supplements for OA q. Endoscopy both therapeutic and diagnostic r. TAVI s. Sleep apnea and its complications t. Liver and Renal Transplantations
		Any other treatments, apart from the above, are permitted by IRDA from time to time without any limits. Once the treatment is allowed by IRDA, the cost of treatment shall be allowed without any limits.
		All the Old and Modern treatment methods and advancements in technologies to be covered. As and when IRDA approves any treatment for any disease with Modern treatment methods and advancements in technologies, the claims shall be allowed for treatments without any limits
Ρ.	Mental Illness – Shall be Cove	red
Q.		'- per eye for both Monofocal/Multifocal lens shall
R.	Genetic / Congenital – Interna	al & External shall be Covered
S.	Continuity from previous polic	y shall be allowed without any conditions
Т.		nbers - Provided on pro-rata basis. No refund for as claimed during the policy period.
U.		ssion Time Line -Reimbursement claim submission from the date of discharge. Should give waiver of Claims.
ν.		vided by the Insurance company at the earliest.
W.	Coverage In Non-network he without any Co-payment shall	ospitals on a reimbursement basis for all claims be allowed
Χ.	Non-cancelation of policy in M	
Υ.	All day care procedure hospitalization) to be cove	es (which involve less than 24 hours ered Cover expenses for Dialysis, Chemotherapy, pripsy, Tonsillectomy etc., where the hospitalization
Ζ.	along with the original docur need of getting back the orig	nts: In some cases, after the claims are submitted nents for reimbursement, where the patient is in inal documents after the verifications are over by hould be returned on furnishing a request towards nployee.

AA.	Midtorm addition, Midtorm additions should be included by the Insurer
	Midterm addition: Midterm additions should be included by the Insurer
	throughout the year of the policy without any time limits at the discretion of
	KCMMF Ltd on payment of proportionate premium
	Periodic meeting to be held in Federation through VC at least once in three
	months between KCMMF Ltd and the TPA/Insurance company/Insurance Brokers
	for review of cases/settlement of grievances of the employees
	A top – up scheme for employees covered under policy shall be provided from
	30 days of renewal of the policy and same shall be at the employee cost.
	30 days Waiting period and One/Two/Four Year exclusions and / or any time
	bound exclusions for specified diseases shall be waved off
EE.	Day care procedures shall be covered and payable under this policy
FF.	Baby Day one coverage -New born baby Additional Sum Insured Upto
	Rs.50,000/- covered for 90 days
	The policy is for a period of ONE YEAR (From 02.07.2025 to 01.07.2026). We
	expect that the policy holder should continue to get the benefits of the policy for
1	the entire duration of the policy from the date of enrolment of the employees
	even if the employee leaves the organisation in-between.
	Reports including the claims of individuals and the details of settlement are to
	be furnished to KCMMF Ltd on a Quarterly basis.
	Any claim for an increase in premium rates during the policy period on account
	of any reason whatsoever will not be entertained.
	Cover for insured employees retiring from service during the prevalence of the
	policy shall be continued during the pendency of the policy irrespective of the
	break period availed by them for one occasion.
	There shall be a standard operating procedure for the submission of documents
	against outpatient bill settlement which shall be intimated to Federation without
	delay.
	The roles, responsibilities, and authority of the Brokers and TPA shall be clearly
	defined to ensure uninterrupted services for the employees.
	The authenticated suggestions of the treating doctor regarding the treatment
	procedure, its necessity, and prescription of medicines, as per the patient's
	medical needs for the specific treatment, shall also be taken into account to
	enable employees to claim their eligible insurance coverage
	A single point of contact from the Brokers and TPA shall be provided for the
	follow-up of claims and clarification of doubts, ensuring administrative
	convenience for KCMMF Ltd.
	Ambulance charges for the transportation of the insured patient from their
	residence or hospital to another hospital or medical facility in the event of an
	emergency shall be eligible for coverage @ Rs.1000/- per case.
	A login point shall be made available for both employers and employees to
	check the status of their claims in TPA portal.
	To avoid delays in processing medical insurance claims, a seamless discharge
	approval process shall be ensured.
	All amondments made by the Insurance Regulatory and Dovelonment Authority
RR.	All amendments made by the Insurance Regulatory and Development Authority
RR.	of India (IRDAI) Regulations 2024 shall be incorporated into this Group Medical
RR.	of India (IRDAI) Regulations 2024 shall be incorporated into this Group Medical Insurance Policy.
RR.	of India (IRDAI) Regulations 2024 shall be incorporated into this Group Medical

TT.	All claims will be submitted within 90 days and will be settled within 30 days of
	receipt of claim to the concerned Head Offices of KCMMF Ltd.
UU.	The policy document in original shall be sent to us by registered post within 15
	days of receipt of premium.
VV.	Rate shall be quoted as per the format (BOQ) for Employees. The number
	employees mentioned in the format may vary at the time of award of contract
	with respect to new joining, resignation, marriage, birth, deathetc
WW.	All the bidders while Submitting bid shall upload following documents
	1. This tender document shall be submitted via E-tender website duly signed
	and sealed as a token acceptance of terms and condition of the tender
	conditions.
	2. Rate quoted as per the format only (BOQ).
XX.	In case the Bid is submitted by IRDA approved brokers, the following additional
	documents shall also be uploaded with Bid:
	1. Documents to prove the IRDA approval
	2. A copy of the authorization letter from Insurance Company
	3. GST Registration Certificate
YY.	The quotations should be valid for a period of 90 days from the date of Opening
	of bids.
ZZ.	Quote of each Insurance company should comply with all terms and conditions,
	all documents called for in technical bid should be furnished with the quote. In
	case of any shortfall in documents the quote will be rejected without any further
	correspondence in that regard.
AAA.	Only IRDA approved Insurance Companies are eligible to submit the bids. An
	insurance company can submit only one quote. Quotes have to be submitted
	only by those Insurance Companies having their Office
	(Regional/Division/Branch/Zonal) in Kerala.
BBB.	A copy of this tender document must be attached with the technical bid confirming that all the contents and terms & conditions of this tender document
	are acceptable to the bidder. In the absence of uploading a duly signed copy of
	the tender document, the technical bid will be treated as non-responsive and
	liable for rejection.
CCC.	In case of any dispute, efforts will be made to mutually settle the dispute. In
	this regard, the decision of the Managing Director, KCMMF, is final. KCMMF Ltd
	has the absolute right to accept or reject any bid or offer at any stage.
DDD.	Any query regarding this tender will be entertained during office hours in 0471-
	2786406, 2786428 and email id <u>hr@milma.com</u> only.
EEE.	During the term of this agreement Managing Director, KCMMF reserves its right
	to terminate this agreement by giving two months notice without assigning any
	reason thereof.

DATE:02.05.2025

(Sd/-) MANAGING DIRECTOR

TERMS AND CONDITIONS FOR E-TENDER

This tender is an e-tender and is being published online for invite competitive offers for the Group Mediclaim policy for employees through Public Sector Insurance Companies/Public sector Banks and their subsidiaries through their Regional Office or Divisional Office in the State of Kerala either directly or through Insurance Brokers having their Registered Office in the State of Kerala for a period of one year with effect from 02.07.2025 as per the terms and conditions attached with this notification. The tender is invited in two-cover system from the registered and eligible firms through eprocurement portal of Government of Kerala (https://www.etenders.kerala.gov.in). Prospective bidders willing to participate in this tender shall necessarily register themselves with above mentioned e-procurement portal. The tender time line is in the critical date section of this tender published available in www.etenders.kerala.gov.in.

Online Bidder registration process:

Bidders should have a Class II or above Digital Signature Certificate (DSC) to be procured from any Registration Authorities (RA) under the Certifying Agency of India. Details of RAs will be available on www.cca.gov.in. Once, the DSC is obtained, bidders have to register on www.etenders.kerala.gov.in website for participating in this tender. Website registration is a one-time process without any registration fees. However, bidders have to procure DSC at their own cost.

Bidders may contact e-Procurement support desk of Kerala State IT Mission over telephone at 0471- 2577088, 2577188, 2577388 or 0484 – 2336006, 2332262 - through email: etendershelp@kerala.gov.in for assistance in this regard.

- A. <u>Online Tender Process</u>: The tender process shall consist of the following stages:
 - i. **Downloading of tender document**: Tender document will be available for free download on www.etenders.kerala.gov.in. However, tender document fees shall be payable at the time of bid submission as stipulated in this tender document.
 - ii. **Publishing of Corrigendum**: All corrigenda shall be published on www.etenders.kerala.gov.in and shall not be available elsewhere.
- iii. **Bid submission:** Bidders have to submit their bids along with supporting documents to support their eligibility, as required in this tender document on www.etenders.kerala.gov.in. No manual submission of bid is allowed and manual bids shall not be accepted under any circumstances.
- iv. **Opening of Technical Bid and Bidder short-listing**: The technical bids will be opened, evaluated and short listed as per the eligibility and technical qualifications. All documents in support of technical qualifications shall be submitted (online). Failure to submit the documents online will attract disqualification. Bids short listed by this process will be taken up for opening the financial bid.
- v. **Opening of Financial Bids:** Bids of the qualified bidder's shall only be considered for opening and evaluation of the financial bid on the date and time mentioned in critical date's section.

B. <u>Documents Comprising Bid:</u>

i. The First Stage (Pre-Qualification or Technical Cover based on 1 cover or 2 cover tender system):

Pre-Qualification or technical proposal shall contain the scanned copies of the documents mentioned in the tender notice, which every bidder has to upload. The department doesn't take any responsibility for any technical snag or failure that has taken place during document upload.

ii. The Second Stage (Financial Cover or as per tender coversystem):

The Bidder shall complete the Price bid as per format given for download along with this tender.

Note: The blank price bid should be downloaded and saved on bidder's computer without changing file-name otherwise price bid will not get uploaded. The bidder should fill in the details in the same file and upload the same back to the website.

Fixed price: Prices quoted by the Bidder shall be fixed during the bidder's performance of the contract and not subject to variation on any account. A bid submitted with an adjustable/ variable price quotation will be treated as non - responsive and rejected.

C. Tender Document Fees and Earnest Money Deposit (EMD)

The Bidder shall pay Earnest Money Deposit or Bid Security. The Bid security is required to protect the purchaser against risk of Bidder's conduct, which would warrant the forfeiture of security.

STEPS FOR MAKING TENDER PAYMENTS IN ETENDER SYSTEM VIA SBI MOPS GATEWAY

(SBI AND NON-SBI ACCOUNT HOLDERS)

- **Step 1)** Click "**Pay Online**" when you reach Online Bid Submission.
- **Step 2)** Click **"Confirm to Pay"** to proceed with the payment gateway. Note: Please ensure that you have availed Tender Fee / EMD Exemption, if eligible. Further, there would not be any provision to change back, under any circumstances.
- **Step 3)** Verify that the Tender fee and EMD shown are correct, as per tender document. Then, select the payment option SBI MOPS and Submit. *Note: In case of any mismatch in tender payments, with reference to tender documents, please contact TIA for clarifications.*
- Step 4) Check and Follow the Terms and Conditions, and then Submit.
- **Step 5)** Bidders may choose their respective bank for accessing Internet Banking Facility.

SBI ACCOUNT HOLDERS

- i. Bidders with SBI account may click SBI option to proceed to its Net Banking Page
- ii. Bidders may enter SBI Net banking user ID and Password and Click on **Login** to proceed.
- iii. <u>Please ensure that your account has sufficient balance</u>, before proceeding further. After checking the same, Click **Confirm** button to transfer payment. After account debit, MOPS gateway will automatically re-direct to the e-Procurement System, with the Success transaction.
- iv. You will receive bank response immediately by verifying the payment status, whether Success or not. In case, payment was debited from account and further, Payment Failure is shown, immediately contact the e-Procurement helpdesk, for resolution, before tender closing time.
- v. Click **next** to go to Bid Preparation details.
- vi. Please ensure that the **Pay Online** option is not shown after successful payment, as below, for confirmation. From here, you may proceed with **Encrypt and Upload** to upload tender documents, and further submission process.

OTHER BANKS:

- a) Bidders with other bank account may click **Other Banks** option to proceed to SBI Net Banking Page
- b) You may select the appropriate Bank from selection page. As an example, steps are given below, proceeding with ICICI Bank in the provided dropdown box of All Banks, as an example.
- c) After selecting ICICI Retail Banking, Click **Make Payment** Button to proceed to its internet banking page. Further steps may depend on the Bank Procedure.
- d) After, successful payment, system will direct you to payment confirmation page.
- e) You will receive bank response immediately by verifying the payment status, whether Success or not. In case, payment was debited from account and further, Payment Failure is shown, immediately contact the e-Procurement helpdesk, for resolution, before tender closing time.
- f) Click **next** to go to Bid Preparation details.
- g) Please ensure that the Pay Online option is not shown after successful payment, for confirmation. From here, you may proceed with **Encrypt and Upload** to upload tender documents, and further submission process.

For any clarifications regarding above payment process or related issues in Kerala e-Procurement System, please reach KSITM e-Procurement Helpdesks via below details: (On all Government working days from 10:00 am to 5:30 pm)

Thiruvananthapuram

Address:	Kerala State IT Mission
	E-Government Procurement PMU and Helpdesk,
	Basement floor of Pension Treasury Building,
	Uppallam Road, Statue, Thiruvananthapuram
	Tel: 0471 – 2577088, 2577188,2577388,
	E- Mail:helpetender@gmail.com
Kaala!	

Kochi

Address: Kerala State IT Mission E-Government Procurement Support Centre, Infopark Technology Centre, 18C, Sector E Hall, JNI Stadium, Kaloor, Ernakulam Tel :0484 – 2336006, 0484 – 2332262, E-Mail:helpetenderekm@gmail.com

Kannur

Address: Kerala State IT Mission E-Government Procurement Support Centre, 1st Floor, Civil Station, Collectorate, Kannur Tel :0497 – 2764788, 0497 – 2764188, email:helpetenderknr@gmail.com

Malappuram

Address: Kerala State IT Mission E-Government Procurement Support Centre, 1st Floor,B3 Block, District Collectorate Compound, Malappuram. Tel:0483-2732941, e-mail:helpetendermlp@gmail.com

D. SUBMISSION PROCESS:

For submission of bids, all interested bidders have to register online as explained above in this document. After registration, bidders shall submit their Technical bid and Financial bid online on www.etenders.kerala.gov.in along with online payment of tender document fees and EMD. For page by page instructions on bid submission process, please visit www.etenders.kerala.gov.in and click "Bidders Manual Kit" link on the home page. It is necessary to click on "Freeze bid" link/ icon to complete the process of bid submission otherwise the bid will not get submitted online and the same shall not be available for viewing/ opening during bid opening process.

DATE: 02.05.2025

(Sd/-)

MANAGING DIRECTOR