



**KERALA CO-OPERATIVE MILK MARKETING FEDERATION LIMITED  
MILMA BHAVAN,PATTOM. P.O ,THIRUVANANTHAPURAM-4, KERALA**

**PHONE : o471 2786436, 2786424 E-mail : [marketing@milma.com](mailto:marketing@milma.com)**

**GST No:32AAAAK5375M3ZE (KCMMF)**

**BID REF: - REF No: KCMMF/MKTG/68/2024 dated 04.03.2024**

**TENDER FOR THE CUSTOM PACKING OF RTS FRUIT DRINK  
(MILMA MANGO REFRESH) IN (TETRA /SIG PACKING- FOR 180/200  
ML AND 1000 ML AND 500 ML BOTTLES .**

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**BID FORM**

1	Registered name of bidder	
2	Address	Office Address :
3	Telephone	Land Phone : Mobile : E - mail : Fax :

## **POINTS BIDDERS SHOULD BEAR IN MIND**

### **BIDS ARE INVITED IN ACCORDANCE WITH E-TENDER PROCEDURES OF GOVT OF KERALA.**

1. Bids not accompanied by bid security (Earnest Money Deposit) shall be summarily rejected.
2. Non-compliance with even a minor pre-qualification requirement should be specifically stated by the bidders in the given format (annexure-i / schedule 1).
3. Bidders should furnish their complete address for the purpose of further correspondence pertaining to bidding document.
4. Negligence of the bidder in preparing bid confers no right to withdraw the bid after it was opened.
5. Conditions, schedules etc. of bidding document constitute an integral part of the bid
6. All the bids, along with enclosures should be in english only.
7. In the case of pre-qualification bid, all the bidders should upload data and the scanned copies of required documents in the given format (annexure-i / schedule 1). Also submit a set of the hard copy of the required documents along with duly signed copy of bid document from page no.1 to 15 by hand to Managing Director, KCMMF Ltd.Milma Bhavan,Pattom Palace,TVM. Rate shall be uploaded in price bid cover only and no manual submission of this data permitted.
8. Bids should be kept valid for acceptance for a period of **90 days** from the day bids are opened.
9. The bidding document shall be governed and interpreted according to the laws of the union of India. Managing Director, Kerala Cooperative Milk Marketing Federation Ltd, reserves the right to accept or reject any or all bids without any explanation to bidders.

### **BIDDERS ARE REQUESTED TO SUBMIT THEIR OFFER IN BOTH**

1. PRE-QUALIFICATION BID FORMAT
2. PRICE BID

**ORIGINAL OF ALL THE DOCUMENTS REQUESTED IN THE TENDER SHOULD BE SUBMITTED IF REQUIRED BY US.**

**KERALA CO-OPERATIVE MILK MARKETING FEDERATION LIMITED  
MILMABHAVAN ,PATTOM PALACE,TVM.**

**E-TENDER NOTICE**

**Kerala Co-Operative Milk Marketing Federation Limited, invites e-tender for the Custom Packing Of of RTS fruit drink( milma mango refresh )in tetra /sig packing- for 180/200 ml and for 1000 ml and 500 ml Bottles at Central Products Dairy, Punnapra, Alappuzha for a period of One year from the date of Purchase order. Interested eligible bidders may obtain further information from the office of the Managing Director , KCMMF Ltd.,Milma Bhavan ,Pattom Palace ,TVM. PH.No. 0471 2786436, 424**

The bid will be in two cover system and both pre-qualification and price bids shall be submitted in two cover. The price bid of those who qualify in the pre-qualification bid only will be opened.

Detailed terms and conditions, scope of work etc. as indicated in the invitation to bid are contained in the bidding document of the above work.

Bid reference	: KCMMF/MKTG/68/2024 dated 02.03.2024
Tender download	: Can be downloaded from the website <a href="http://www.etenders.kerala.gov.in">www.etenders.kerala.gov.in</a>
EMD	: Nil
Price of bidding document	: Nil
Bid publish date	: 04.03.2024 at 10.00 am
Bid download start date and time	: 04.03.2024 at 11.00 am
Clarification start date and time	: 04.03.2024 at 11.00 am
Clarification end date and time	: 18.03.2024 at 02.00 pm
Pre-bid meeting	: NA
Bid submission start date and time	: 04.03.2024 at 11.00 am
Bid submission closing date and time	: 18.03.2024 at 02.00 pm
Date and time of opening bid	: 19.03.2024 at 02.00 pm
Address for communication and	: The Managing Director, KCMMF Ltd. Milma Bhavan, Pattom Palace,TVM
Place of bid opening	KCMMF Ltd, TVM.
Bid Validity	: 90 days from 04.03.2024

Trivandrum  
Date: 04.03.2024

MANAGING DIRECTOR

## **General Tender Terms and Conditions for e-Procurement**

This tender is an E-Tender and is being published online for the custom packing of **RTS fruit drink( Milma Mango Refresh )in tetra /sig packing- for 180/200 ml and for 1000 ml and 500 ml Bottles FOR Delivery at Milma, Central Products Dairy, Punnapra, Alappuzha.** The tender is invited in two cover system from the registered and eligible firms or through individuals through e-procurement portal of Government of Kerala (<https://www.etenders.kerala.gov.in>). Prospective bidders willing to participate in this tender shall necessarily register themselves with above mentioned e- procurement portal.

The tender timeline is available in the critical date section of this tender published in [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in).

### **A). Online Bidder registration process:**

Bidders should have a Class II or above Digital Signature Certificate (DSC) to be procured from any Registration Authorities (RA) under the Certifying Agency of India. Details of RAs will be available on [www.cca.gov.in](http://www.cca.gov.in). Once, the DSC is obtained, bidders have to register on [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in) website for participating in this tender. Website registration is a one-time process without any registration fees. However, bidders have to procure DSC at their own cost.

Bidders may contact e-Procurement support desk of Kerala State IT Mission over telephone at 0471- 2577088, 2577188, 2577388 or 0484 – 2336006, 2332262 – through

E-mail: [etendershelp@kerala.gov.in](mailto:etendershelp@kerala.gov.in) for assistance in this regard.

### **B). Online Tender Process:**

The tender process shall consist of the following stages:

- i. Downloading of tender document:** Tender document will be available for free download on [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in). However, tender document fees shall be payable at the time of bid submission as stipulated in this tender document.
- ii. Pre-bid meeting:** No pre-bid meeting for this tender.
- iii. Publishing of Corrigendum:** All corrigendum shall be published on [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in) and shall not be available elsewhere.

- iv. **Bid submission:** Bidders have to submit their bids along with supporting documents to support their eligibility, as required in this tender document (clause No.3, Instruction to Bidders) of [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in). No manual submission of bid is allowed and manual bids shall not be accepted under any circumstances.
- v. **Opening of Technical Bid and Bidder short-listing:** The technical bids will be opened, evaluated and shortlisted as per the eligibility and technical qualifications. All documents in support of technical qualifications shall be submitted (online). Failure to submit the documents online will attract disqualification. Bids shortlisted by this process will be taken up for opening the financial bid.
- vi. **Opening of Financial Bids:** Bids of the qualified bidder's shall only be considered for opening and evaluation of the financial bid on the date and time mentioned in critical date's section.

c). **Documents Comprising Bid:**

(I). THE FIRST STAGE (PRE-QUALIFICATION OR TECHNICAL COVER BASED ON 1 COVER OR 2 COVER TENDER SYSTEM):

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Pre-Qualification or Technical proposal shall contain the scanned copies of the following documents which every bidder has to upload:

AS MENTIONED IN GENERAL TERMS AND CONDITIONS.

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The department doesn't take any responsibility for any technical snag or failure that has taken place during document upload.

(ii). **The Second Stage** (*Financial cover or as per tender cover system*):

The bidder shall complete the price bid as per format given for download along with this tender.

**Note:** The blank price bid should be downloaded and saved on bidder's computer without changing file-name otherwise price bid will not get uploaded. The bidder should fill in the details in the same file and upload the same back to the website.

**Fixed price:** Prices quoted by the Bidder shall be fixed during the bidder's performance of the contract and not subject to variation on any account. A bid submitted with an adjustable/ variable price quotation will be treated as non-responsive and rejected.

Any transaction charges levied while using any of the above modes of online payment has to be borne by the bidder. The supplier/contractor's bid will be evaluated only if payment status against bidder is showing "Success" during bid opening.

**D). SUBMISSION PROCESS:**

For submission of bids, all interested bidders have to register online as explained above in this document. After registration, bidders shall submit their Pre-qualification bid and financial bid online on [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in).

For page-by-page instructions on bid submission process, please visit [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in) and click "Bidders Manual Kit" link on the home page.

**IT IS NECESSARY TO CLICK ON "FREEZE BID" LINK/ ICON TO COMPLETE THE PROCESS OF BID SUBMISSION OTHERWISE THE BID WILL NOT GET SUBMITTED ONLINE AND THE SAME SHALL NOT BE AVAILABLE FOR VIEWING/ OPENING DURING BID OPENING PROCESS.**

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## **GENERAL TERMS & CONDITIONS**

### **TENDER FOR THE CUSTOM PACKING OF OF RTS FRUIT DRINK( MILMA MANGO REFRESH )IN TETRA /SIG PACKING- FOR 180/200 ML AND 1000 ML AND 500 ML BOTTLES FOR DELIVERY AT CENTRAL PRODUCTS DAIRY, PUNNAPRA, ALAPPUZHA, KERALA**

#### **Eligibility and qualification requirements.**

- 1.1 To be eligible for the award of Contract, bidders shall provide satisfactory evidence to the Kerala Co-operative Milk Marketing Federation Limited regarding their eligibility, capacity, quality and adequacy of resources to carry out the contract effectively. To this end, all bids submitted shall include the following information.
- a) Copies of original document defining the constitution or legal status, place of registration and principal place of business of the company or firm or partnership or if a joint venture, of each party there to constituting the bidder.
  - b) The Bidder should be in the field of Packing of **RTS FRUIT DRINK IN (TETRA /SIG PACKING FOR 180/200 ML AND/ OR HOT FILL PET BOTTLES 1000 ML &500 ML)** for the past three years.
  - c) The bidder should have a valid FSSAI License and ISO: 2180/2000 certification.
  - d) The bidder should submit Mango Juice analysis report and food grade certificate from NABL accredited Laboratory.
  - e) The bidder shall submit the certificate of authorized agency as a proof of using approved, food grade, fssai compliant material only for production .

- f) The bidder should have the capacity to supply minimum 1,50,000 pkts TETRA /SIG /Month and 12000 hot fill bottles for 500 ml mango juice and 6000 hot fill bottles for 1000 ml per month .
- g) Failure of submission of related documents on the above requirements will lead to disqualification of the tender.
- h)

**PRODUCT SPECIFICATION**

PARAMETER	REMARKS
FLAVOUR	MILMA MANGO REFRESH RTS FRUIT DRINK
ORGANOLEPTIC TEST	SATISFACTORY
<b>CHEMICAL</b>	
BRIX	16
ACIDITY	0.20 TO 0.25% as Citric acid
MANGO PULP	12%
<b>MICROBIAL</b>	
TPC cfu/ml	Nil
AEROBIC SPORE COUNT	Nil
E.coli	Nil

**Appropriate legally permitted colors, flavors and additives can only be added. No addition of thickening agents such as pectin is permitted.**

**BOTTLE Specification : Pet Bottles for filling Mango Juice.**

1000 ml : Weight 49 g (+/-)1 g, NeckDia 28 mm  
 500 ml : Weight 34 g (+/-)1 g, NeckDia 28 mm

**TERMS AND CONDITIONS**

1. The rate quoted shall include cost of Laminate, Paper Straw, tray, Bottle, cap, carton, sleeve and Milma logo and other details should be printed on juice sleeve /Laminate and tray. The **rate** quoted shall be **on per packet /bottle basis**. The number of packets in one tray /bottles in one carton for 1000 ml and 500 ml should be specified.GST should also be specified.
2. The rate quoted shall be inclusive of all taxes, Packing materials ,Paper straw /carton on **FOR Central Products Dairy, Alappuzha** basis.

3. The manufacturer should have a valid FSSAI license and ISO 2180/2000 certification.
4. The Product shall confirm to FSSAI Standards in addition to above specification.
5. Shelf life of the products shall be **minimum 6 months** from the date of production and the packed product should have the following nutritional value.
6. The artwork for the Label/ laminate and secondary carton will be provided by MILMA. The shape of bottles will be finalized after mutual discussion.

<b>Nutritional Value</b>	<b>Quantity/100 ml</b>
Total Energy	64 k cal
Energy from Fat	0 k cal
Saturated Fat 0 g	0%
Cholesterol 0 mg	0 %
Sodium 0.3 mg	0%
Total carbohydrate 16 g	5%
Dietary Fibre	1 mg
Sugar	16 g
protein	>1 g

7. **Recipe and Process Flow Chart :** By Mutual Discussion with Milma, KCM MF Ltd. Central Products Dairy, Punnapra, Alappuzha.
8. **Testing:** The Mango Juice shall be tested at Manufacturing Unit to check the quality norms as per FSSAI standards and as per the requirement of Milma, prior to its final packing and such test reports shall be preserved and will be accessible to Milma as & when required. Certificate of Analysis (COA) needs to be issued by internal labs of manufacturer & which will be further confirmed by Milma officials. Finished Goods will be dispatched only after completion of COA & tests performed by manufacturer and after confirmation of the same with Milma officials.
9. **Homogenization:** Manufacturer shall be responsible for homogenization of the mango juice.

- 10.**Packaging:** Manufacturer shall pack the tested Mango Juice 180/200 ml in tetra /SIG packing and in Hot Fill Pet bottles -1000 ml /500 ml as decided by Milma.
- 11.The packing material and other required materials may be arranged by the manufacturer. Laminate should be purchased by the manufacturer and the cost of laminate will be paid by us against proforma invoice from Tetrapack /SIG India Ltd.
- 12.The packing material (HOT FILL PET BOTTLES) and other required materials( CAP/SLEEVES/CARTON) may be arranged by the manufacturer and the rate quoted per bottle of 1000 ml / 500 ml juice shall be inclusive of the cost of the materials .
- 13.While quoting the rate 1% product/ packing material loss may be also be included in the total cost.
- 14.**Storage:** Manufacturer shall be responsible to store the Products at an ambient temperature in a hygienic surrounding/condition as directed by Milma.
- 15.**Dispatch & Transportation:** Manufacturer shall be responsible for timely dispatch and Transportation of products **including transit insurance** from the Manufacturing unit to CPD, Punnapra, Alappuzha.
- 16.Manufacturer shall be responsible for all statutory and taxation matters as may be in force from time to time with respect to the products such as Food Safety and Standards Act.
- 17.Weight and measures Act, Sales tax, Excise, Octroi, Insurance etc. All licenses and permissions required under the statutory and Taxation matters shall be obtained by manufacturer.
- 18.The manufacturer shall supply the product as per the PO given on monthly basis.
- 19.Lead time: 10 days from the date of receipt of PO.
- 20.The manufacturer shall be responsible for all quality defects and necessary replacements shall be made wherever such defects are observed.
- 21.The final decision will be taken only after inspection of the factory by Milma officials.



22. The manufacturer shall enter in to an agreement with Milma which shall be in force for a period of one year .
23. This agreement can be renewed for further periods if mutually agreed by both the parties.
24. Payment: Laminate should be purchased by the manufacturer and the cost of laminate will be paid by us against proforma invoice from Tetrapack / SIG/Similar reputed suppliers and the same will be deducted proportionately from each consignment against proforma invoice. 50% of the balance proforma invoice amount will be given as advance and the remaining 50 % will be paid within 30 days after satisfactory receipt of material at our go down.
25. Payment terms for Mango Juice Filled in Hot Fill PET Bottles:-50 % advance payment against proforma invoice for the indented quantity and remaining 50% will be released after 30 days from the satisfactory receipt of product at CPD, Alappuzha.

**ANNEXURE -1**

**TENDER FOR THE CUSTOM PACKING OF RTS FRUIT DRINK  
(MILMA MANGO REFRESH )IN TETRA /SIG PACKING AND IN HOT  
FILL BOTTLES 1000 ML AND 500 ML AT CENTRAL PRODUCTS  
DAIRY PUNNAPRA P.O ,ALAPPUZHA-688004.**

**QUANTITY REQUIRED**

<b>SL.NO</b>	<b>ITEM</b>	<b>EXPECTED MONTHLY QUANTITY (IN NOS)</b>	<b>EXPECTED YEARLY QUANTITY( IN NOS)</b>	<b>RATE/PACKET/BOTTLE (Inclusive of GST) on FOR Basis for TETRA/ SIG PACKING/HOT FILL BOTTLES</b>
1	Milma Mango Refresh RTS Fruit Drink in Tetra / SIG packing (200 ml) 30 packets in a tray with U paper straw attached in each 200 ml packet.	<b>130000</b>	<b>15,60,000</b>	
2	Milma Mango Refresh RTS Fruit Drink in Tetra / SIG packing (180ml) 30 packets in a tray with U paper straw attached in each 180 ml packet.	<b>130000</b>	<b>1560000</b>	
3	Milma Mango Refresh RTS Fruit Drink in Hot fill bottles .For 1000 ml juice – 12 nos in each carton and should mention the <b>FOR</b> rate including bottle, sleeve, cap and carton.	<b>6000</b>	<b>72000</b>	
4	For 500 ml juice – 24 nos in each carton and should mention the <b>FOR</b> rate including bottle, sleeve, cap and carton.	<b>12000</b>	<b>144000</b>	

 <b>Kerala Tenders</b>		<b>eTendering System Government of Kerala</b>		
<b>Tender Details</b>				
			Date : 02-Mar-2024 03:35 PM	
 <a href="#">Print</a>				
<b>Basic Details</b>				
<b>Organisation Chain</b>	Kerala Co-operative Milk Marketing Federation Ltd  KCMMF Ltd Head Office, Pattom, Trivandrum  Projects			
<b>Tender Reference Number</b>	KCMMF/MKTG/68/2024 dated 04.03.2024			
<b>Tender ID</b>	2024_KCMMF_666575_1	<b>Withdrawal Allowed</b>	Yes	
<b>Tender Type</b>	Open Tender	<b>Form of contract</b>	Item Wise	
<b>Tender Category</b>	Works	<b>No. of Covers</b>	2	
<b>General Technical Evaluation Allowed</b>	No	<b>ItemWise Technical Evaluation Allowed</b>	No	
<b>Payment Mode</b>	Not Applicable	<b>Is Multi Currency Allowed For BOQ</b>	No	
<b>Is Multi Currency Allowed For Fee</b>	No	<b>Allow Two Stage Bidding</b>	No	
<b>Cover Details, No. Of Covers - 2</b>				
Cover No	Cover	Document Type	Description	
1	Fee/PreQual/Technical	.pdf	NIT	
2	Finance	.xls	BOQ	
<b>Other Important Documents</b>				
S.No	Category	Sub Category	Sub Category Description	Format/ File
1	Certificate Details	Permanent Account Number	Permanent Account Number	
2	Certificate Details	Registration Certificate	Registration Certificate	
3	Certificate Details	Bidders Address Format	Bidders Address Format	
4	Certificate Details	Service tax registration No	Service tax registration No	
5	Financial Details	Annual Turn over certificates from CA	Annual Turn over certificates from CA	
6	Financial Details	B22. P/L and Balance Sheet 2021-2022	P/L and Balance Sheet 2021-2022	
7	Financial Details	B23. P/L and Balance Sheet 2022-2023	P/L and Balance Sheet 2022-2023	
8	Machinery Details	Machinery Details	Machinery Details	
9	Machinery Details	Machinery Details 1	Machinery Details 1	
10	Miscellaneous	Miscellaneous Docs	Miscellaneous Docs	
11	Miscellaneous	Company profile	Company profile	
12	Miscellaneous	Tender documents	Tender documents	
<b>Tender Fee Details, [Total Fee in ₹ * - 0.00]</b>				
<b>Tender Fee in ₹</b>	0.00			
<b>Fee Payable To</b>	Nil	<b>Fee Payable At</b>	Nil	
<b>Tender Fee Exemption Allowed</b>	No			
<b>EMD Fee Details</b>				
<b>EMD Amount in ₹</b>	0.00	<b>EMD Exemption Allowed</b>	No	
<b>EMD Fee Type</b>	fixed	<b>EMD Percentage</b>	NA	
<b>EMD Payable To</b>	Nil	<b>EMD Payable At</b>	Nil	
<a href="#">Click to view modification history</a>				
<b>Work /Item(s)</b>				

<b>Title</b>	CUSTOM PACKING OF MANGO JUICE IN TETRA PACK AND BOTTLES UNDER MILMA BRAND NAME				
<b>Work Description</b>	TENDER FOR THE CUSTOM PACKING OF RTS FRUIT DRINK MILMA MANGO REFRESH IN TETRA SIG PACKING				
<b>Pre Qualification Details</b>	AS INDICATED IN TENDER DOCUMENT				
<b>Independent External Monitor/Remarks</b>	NA				
<b>Tender Stage to disclose bid details to other bidders/public domain</b>	No				
<b>Tender Value in ₹</b>	20,00,000	<b>Product Category</b>	Miscellaneous Works	<b>Sub category</b>	NA
<b>Contract Type</b>	Tender	<b>Bid Validity(Days)</b>	90	<b>Period Of Work(Days)</b>	365
<b>Location</b>	CENTRAL PRODUCTS DAIRY ALAPPUZHA	<b>Pincode</b>	688004	<b>Pre Bid Meeting Place</b>	NA
<b>Pre Bid Meeting Address</b>	NA	<b>Pre Bid Meeting Date</b>	NA	<b>Bid Opening Place</b>	KCMMF LTD
<b>Should Allow NDA Tender</b>	No	<b>Allow Preferential Bidder</b>	No		

**Critical Dates**

<b>Publish Date</b>	04-Mar-2024 10:00 AM	<b>Bid Opening Date</b>	19-Mar-2024 02:00 PM
<b>Document Download / Sale Start Date</b>	04-Mar-2024 11:00 AM	<b>Document Download / Sale End Date</b>	18-Mar-2024 02:00 PM
<b>Clarification Start Date</b>	04-Mar-2024 11:00 AM	<b>Clarification End Date</b>	18-Mar-2024 02:00 PM
<b>Bid Submission Start Date</b>	04-Mar-2024 11:00 AM	<b>Bid Submission End Date</b>	18-Mar-2024 02:00 PM

**Tender Documents**

NIT Document	S.No	Document Name	Description	Document Size (in KB)
	1	Tendernotice_1.pdf	NIT	301.23

Work Item Documents	S.No	Document Type	Document Name	Description	Document Size (in KB)
	1	BOQ	BOQ_1035513.xls	BOQ	254.00

**Bid Openers List**

S.No	Bid Opener Login Id	Bid Opener Name	Certificate Name
1.	sreekumar@milma.com	Sreekumar T	SREEKUMAR T
2.	bilssy@milma.com	Bilssy Devi O.B.	BILSSY DEVI O B
3.	jacksonk@milma.com	Jackson Koshy	Jackson Koshy

**Tender Properties**

<b>Auto Tendering Process allowed</b>	No	<b>Show Technical bid status</b>	Yes
<b>Show Finance bid status</b>	Yes	<b>Show Bid Details in Public Domain stage</b>	Technical Bid Opening
<b>BoQ Comparative Chart model</b>	Normal	<b>BoQ Comparative chart decimal places</b>	2
<b>BoQ Comparative Chart Rank Type</b>	H	<b>Form Based BoQ</b>	No



Kerala  
Tenders**Tender Inviting Authority**

<b>Name</b>	MANAGING DIRECTOR
<b>Address</b>	KCMMF LTD MILMA BHAVAN PATTOM TRIVANDRUM

**Tender Creator Details**

<b>Created By</b>	Bilssy Devi O.B.
<b>Designation</b>	Deputy Engineer
<b>Created Date</b>	02-Mar-2024 03:06 PM