



**Kerala Co-operative Milk Marketing Federation Ltd
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KCMMF/QA/PROD/CHOC/2022-23

13.12.2022

EXPRESSION OF INTEREST FOR CUSTOM PACKING OF CHOCOLATES

INTRODUCTION ABOUT MILMA

Kerala Cooperative Milk Marketing Federation invites Expression of Interest (EOI) from reputed brand owners who manufactures and market Chocolates nationally, having fully automated plant with best in class facilities and quality control units capable of supplying chocolate variants as per the specification provided by us. The facility preferred shall be on par with international standards with adequate infrastructure capable of manufacturing and supplying chocolates to KCMMF continuously for a period of 2 years. The pre-qualification criteria for empanelment of bidders are as follows:

Objective:

- i. Production and supply of moulded premium luxury milk chocolates and dark chocolates in various size denominations wrapped and packed adhering to quality requirements as specified by KCMMF.
- ii. Production and supply of bar line premium luxury chocolates in various size denominations wrapped and packed adhering to quality requirements as specified by KCMMF.

Pre-qualification criteria:

Only those brand owners who meet the following pre qualification criteria will be short listed and invited for making presentation before a committee constituted by KCMMF.

- I. The participating bidder shall have a registered functional office with communicable address, telephone, email and other adequate facilities required for exchange of communications with KCMMF.
- II. The manufacturing facility shall be fully automated with sufficient staff strength including adequate number of experienced professionals/technologists/employees etc. engaged in

the manufacture of chocolates and shall be capable of supplying the required quantity to KCMMF without break as per intend.

- III. It shall have sufficient raw material and finished goods warehouse space with storage facilities as approved by statutory bodies.
- IV. The plant shall have adequate infrastructural facilities with required spare capacity for simultaneous production, packing and storage of all variants of chocolates agreed to be manufactured for KCMMF.
- V. Valid Food Safety System Certification Scheme (FSSC) shall be maintained by the plant along with International Certification for Food Safety preferred. Preference will be given to award winners for excellence in production or in possession of accolades (National/International) for the brand owned.
- VI. Those brand owners possessing the maximum number of outlets in the supply chain in prominent locations and earned space in premium segments of catering are given priority.
- VII. The manufacturer should have a valid GST number for the line of business engaged in.
- VIII. The facility should maintain the recommended quality standards and should possess in house analytical facilities for timely analyses and up keeping quality parameters as deemed mandatory for the products manufactured. Priority will be given for manufacturer who are associated with other Co-operative Federation and have done Custom packing for chocolate.

(Note: The bidder shall submit documentary proof in support of the claims made. This shall be in the form of copies of certificates, letter of engagement, client certificate or contract agreement etc..)

Other Terms and Conditions:

- The bidder shall quote the rate for supply of per MT chocolate in each category and size variant excluding GST in the Annexure I.
- The short listed bidders shall arrange to make short presentation on the proposed products and physically display their product variants emphasizing their specialties at KCMMF Head Office, on their own.
- The selected bidder is expected to maintain high level of professional ethics and shall not act in any manner detrimental to KCMMF's interest.

- The finally selected bidder shall execute a bipartite agreement with KCMMF Ltd. based on the deliberations conducted and consensus arrived in the subject matter.
- The confirmed bidder shall arrange to custom pack the required quantity of products as demanded by KCMMF from time to time adhering to the composition mutually agreed and quality specifications for the individual product in various packages as per intent placed by KCMMF.
- If the performance of the selected party is found unsatisfactory, KCMMF reserves the right to terminate the contract at any point of time without assigning any reason. Under such circumstances no financial compensation will be paid to the party.
- The contract will be in force for a minimum period of 2 years from the date of executing the bipartite agreement.
- The approximate minimum volume off take in total for all the categories is currently estimated to be 100 MT per year.
- Periodic price revisions from time to time will be effected based on the volume turn over as decided by KCMMF.
- The quality specifications for Chocolates intended to be custom packed is appended as Annexure II.

ANNEXURE II

Sl. No.	Characteristics	Requirements					
		Milk Chocolate	Milk Covering Chocolate	Plain Chocolate	Plain Covering Chocolate	White Chocolate	Blended chocolate
1	Total Fat (on dry basis) per cent by weight. Not less than	25	25	25	25	25	25
2	Milk fat (on drybasis) Per cent by weight. Not less than	2	2	-	-	2	-
3	Cocoa solids (on Moisture- free andfree basis) per cent weight	2.5	2.5	12	12	-	3

4	Milk Solids (on Moisture- Free and Fat-Free Basis) Percent Byweight (Minimum)	10.5	10.5	-	-	10.5	1-9 (Range)
5	Acid insoluble Ash (on moisturefat and sugar freebasis) percent by weight, Not more than	0.2	0.2	0.2	0.2	0.2	0.2

Procedure for empanelment

EoI is invited from all eligible and interested genuine Chocolate manufacturers/brand owners for empanelment with KCMMF Ltd. as per the following procedure:

- EoI shall be submitted in the format attached as Annexure-1.
- Screening of EoIs will be conducted as per the pre qualification criteria specified and those complying the same will be invited for presentation before the selection committee.
- The selection committee shall evaluate the presentations /documents submitted and those found suiting to the requirements will only be considered for empanelment. All necessary documents required to substantiate the claims shall be submitted along with the proposal.
- The application may be submitted to the Managing Director, Kerala Co-operative Milk Marketing Federation Ltd, Milma Bhavan, Pattom Palace P.O, Trivandrum, Kerala- PIN 695004 in a sealed cover superscribing “ Expression of Interest for Custom Packing Chocolates” to reach us on or before 27.12.2022.
- KCMMF Ltd. reserves the right to accept or reject any application for empanelment without assigning any reason whatsoever.

Complete details regarding tender is available at www.milma.com. The filled in application along with required credentials shall be forwarded to

“The Managing Director, Milma Bhavan, Pattom Palace PO, Thiruvananthapuram - 695 004” either by e-mail or post on or before 2.00 PM on 27.12.2022.

- Manufacturer shall provide a security deposit of Rs.50, 000/- either by cash or by draft of a nationalized/scheduled bank as a guarantee for fulfillment of the agreement

- An Earnest Money deposit (EMD) of Rs.25,000.00/- shall be remitted by Cash/Demand draft/ NEFT (State Bank of India, Current Account number 67233798063, Pattom Branch, IFSC SBIN0070212) in favor of Managing Director, KCMMF Ltd, Milma Bhavan, Pattom . The details shall be enclosed along with the offer.
- The final selection of the manufacturer will not only be based on the rates quoted. A technical committee will inspect the manufacturer's premises to evaluate the credentials and the final approval will be based on this.

ANNEXURE-I

1. Name of Brand/Manufacturer/company :
2. Registered Office with complete address :
3. Head Office contact details :
4. Name of contact person :
Telephone No.(Land lines) :
Mobile No. :
Email ID :
5. Year of establishment :
6. Company profile :
(Attach supporting documents separately)
7. Moulded line capacity per day :
8. Moulded bar packing efficiency per minute :
9. Bar line capacity per day :
10. Bar packing efficiency per minute :
11. Total Production capacity(both lines) :
12. State of the Art equipments utilized :
13. Details on Infrastructure owned :
(Staff strength, warehouse capacity,
spare capacity, Equipments etc.)
14. List of companies for whom custom

Packing of chocolates are done
(Govt/Semi Govt/private entities)
(Details to be attached) :

15. Tie up projects, if any :
(Attach details)

16. Details of accreditations/Quality certifications :

17. Accolades/awards earned :

18. Any instance of your company/products
being black listed/banned by :
(Govt firms/Co-operatives/Clients)

19. Result of last customer survey conducted
on your products :

20. All terms and conditions specified in EoI
accepted or not :

21. Attach last 3 year turn over :

22. Any other input in support of EoI :

23. No. of Outlets owned with space in
premium segments (Metros, Airlines, Malls etc) :

Certified that the above information is true and correct to the best of our knowledge and belief:

Signature

Name and Address

Company Seal

Place:

Date:

