



KCMMF:HO:MMG:68:2023

17.04.2023

**OFFERS INVITED FOR SUPPLY OF FRUIT  
BEVERAGES IN RETAIL PACKS &  
UHT MILK IN TETRA PACKS**

**DUE ON 02.05.2023**

Name of the Manufacturer:

Address:

Submission of offer up to 02.05.2023 3.00 pm

Opening at 4.00 PM on 02.05.2023 at KCMMF Ltd  
Milma Bhavan, Pattom Palace. P.O, Trivandrum

**Kerala Co-operative Milk Marketing Federation Limited  
Milma Bhavan, Pattom Palace.P.O. Trivandrum 695004  
Phone: 0471-2786415, 2786427, 2786424**

Email: [marketing@milma.com](mailto:marketing@milma.com)

Website: [www.milma.com](http://www.milma.com)

## PRODUCT REQUIREMENTS

### A. REQUIREMENTS FOR SUPPLY OF PACKED FRUIT JUICES

- 1. Type of Beverages**
  - : a. Mango
  - : b. Grape
  - : c. Guava
  - : d. Apple
  - : e. Pineapple
  
- 2. Type of Packing**
  - : a. Tetra packs
  - b. PET/PP/PE bottles
  - c. Aluminium cans
  
- 3. Size of Packing**
  - : 100 ml to 2 litre (variants) for Tetra Packs, Aluminium cans and PET/PP/PE bottles (Other sizes if any will also be considered)
  
- 4. Outer packing**
  - : All tetra packets / Aluminium cans / PET/PP/PE bottles should be further packed in standard size Trays / Master Cartons in appropriate manner with legal printings to avoid damage / hassles during transportation.
  
- 5. Process Technology**
  - : The process Technology used for production shall be informed. (In Bottle sterilization, UHT, Pasteurization, Retort process, etc)
  
- 6. Art work**
  - : Will be supplied by KCMMF Ltd
  
- 7. Place of Delivery**
  - : Central Products Dairy, Punnapra P.O, Alappuzha -688 004
  
- 8. Rate Quoted**
  - : The rate should be quoted for each product based on minimum 500 MT/year and it should include the cost of raw materials, packing materials, incidental expenses, taxes and duties. Separate rates should be quoted for Ex- Plant and FOR at Central Products Dairy, Alappuzha.

## 9. Specifications of Fruit Juice

Flavour	Mango	APPLE	PINE APPLE	GRAPE	GUAVA
PULP% (TSS )	15(+/-1) (Mix of concentrated mango pulp and Alphonso mango pulp)	16(+/-1) (Reconstituted apple juice)	14 ( +/-1 ) (Reconstituted pineapple juice)/ 8.5 % (Concentrated Pineapple juice)	23( +/-1) (Reconstituted grape juice)/ 5.8% (Concentrated grape)	8(+/-1)
Added Sugar (Aprox)	14	9	6	12	11
Acidity (Max)	0.3%citric acid	Not more than 3.5g/L citric acid	Not more than 1.5%citric acid/100 ml of juice	Not more than 0.3% oleic acid	Not more than 0.3% citric acid
Brix	16(+/-1)	15(+/-1)	14(+/-1)	16(+/-1)	14(+/-1)

### 10. Agreement

: A successful bidder shall enter into an agreement with KCMMF Ltd, Pattom, Trivandrum for supply of the product for a period of 1 year which may be extended for one more year on mutual consent thereafter.

### 11. Security Deposit

:Manufacturer shall provide a security deposit of Rs.50,000/- either by cash or by draft of a nationalized/scheduled bank as a guarantee for fulfillment of the agreement

### 12. EMD

:An Earnest Money deposit (EMD) of Rs. 25,000/- shall be remitted by Cash/Demand draft/ NEFT( State Bank of India, Current Account number 67233798063, Pattom Branch, IFSC # SBIN0070212) in favour of Managing Director, KCMMF Ltd, Milma Bhavan, Pattom . The details shall be enclosed along with the offer.

:The final selection of the manufacturer will not only be based on the rates quoted. A technical committee will inspect the manufacturer's premises to evaluate the credentials and the final approval will be based on this.

Complete details regarding tender is available at [www.milma.com](http://www.milma.com). The filled in applications along with required credentials should reach.

*The Managing Director, Milma Bhavan, Pattom Palace P.O, Thiruvananthapuram- 695004, Kerala* **by post** on or before 3.00 PM on 02.05.2023.

## Form for quoting rates for supply of Products

(to be submitted in Letter Head of the Supplier)

SI No	Description of Material	Rate for per piece of the product in Indian Rupees (figures) <b>EX WORKS (excluding GST)</b>	Rate for per piece of the product in Indian Rupees (figures) <b>FOR CPD. ALAPPUZHA (excluding GST)</b>
1	RTS Mango Beverage in Tetra packs	100 ml- 200 ml- 1 litre -	100 ml- 200 ml- 1 litre -
2	RTS Mango Beverage in PET/PP/PE Bottles	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-
3	RTS Mango Beverage in Aluminium cans	240 ml-	240 ml-
4	RTS Grape Beverage in Tetra packs	100 ml- 200 ml- 1 litre -	100 ml- 200 ml- 1 litre -
5	RTS Grape Beverage in PET/PP/PE Bottles	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-
6	RTS Grape Beverage in Aluminium cans	240 ml-	240 ml-
7	RTS Guava Beverage in Tetra packs	100 ml- 200 ml- 1 litre -	100 ml- 200 ml- 1 litre -
8	RTS Guava Beverage in PET/PP/PE Bottles	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-

9	RTS Guava Beverage in Aluminium cans	240 ml-	240 ml-
10	RTS Apple Beverage in Tetra packs	100 ml- 200 ml- 1 litre -	100 ml- 200 ml- 1 litre -
11	RTS Apple Beverage in PET/PP/PE Bottles	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-
12	RTS Apple Beverage in Aluminium cans	240 ml-	240 ml-
13	RTS pineapple Beverage in Tetra packs	100 ml- 200 ml- 1 litre -	100 ml- 200 ml- 1 litre -
14	RTS pineapple Beverage in PET/PP/PE Bottles	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-	250 ml- 500 ml- 600 ml- 1 litre - 1.2 litre- 2 litre-
15	RTS pineapple Beverage in Aluminium cans	240 ml-	240 ml-

**Seal and Signature of the Supplier with seal**

**B. REQUIREMENTS FOR SUPPLY OF UHT TREATED HOMOGENIZED TONED MILK IN TETRA PACK**

**1. Type of Packing**

Tetrapack

**2. Size of Packing**

- a. 500 ml UHT Tetrapack
- b. 1000 ml UHT Tetrapack

**3. Outer Packing**

Tetra packets should be further packed in standard size Trays/Master Cartons in appropriate manner with legal printings to avoid damage/ hassles during transportation

**4. Process Technology:**

The process Technology used for production shall be informed.

**5. Art work**

Will be supplied by KCMMF Ltd

**6. Place of Delivery**

Central Products Dairy, Punnappra. P.O,Alappuzha, Kerala- 688004

**7. Rate Quoted**

The rate should be quoted separately for each product based on minimum 20 MT/ month and and it should include the cost of raw materials, packing materials, incidental expenses, taxes and duties. Separate rates should be quoted for Ex-plant and FOR at Central Products Dairy, Alappuzha (excluding GST)

**8. PRODUCT SPECIFICATIONS**

PARAMETER	REMARKS
ORGANOLEPTIC	SATISFACTORY
CHEMICAL	
FAT MIN	3.0%
SNF MIN	8.50%
ACIDITY(%LA)	0.144%
pH	6.40-6.55
TURBIDITY	NEGATIVE
MICROBIAL	
TPC(cfu/ml)	ABSENT
AEROBIC SPORE COUNT	ABSENT
E.Coli	ABSENT

- Product shall also confirm to FSSAI standards in addition to above specifications
- Shall be fortified with vit A&D as per FSSAI
- Shelf life 6 months
- Total sodium content in the milk shall not be more than 650mg/100gm SNF.

- The products shall comply with the Food Safety and Standards (Contaminants, toxins and Residues) Regulations, 2011.
- The total urea content in milk shall not be more than 700 ppm.

## 9. Agreement

A successful bidder shall enter an agreement with KCMMF Ltd, Pattom Trivandrum for supply of Product for a period of one year which may be extended for one more year on mutual consent thereafter.

## 10. Security Deposit

Manufacturer should remit a security deposit of Rs. 50,000/- either by cash/ online payment or by draft of a nationalized / scheduled Bank as a guarantee for fulfillment of the agreement.

## 11. EMD

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1	UHT treated Homogenized toned milk 500 ml in Tetra pack		
2	UHT treated Homogenized toned milk 1000 ml in Tetra pack		

**Seal and Signature of the Supplier with seal**